

How Much Are Companies Spending on Employee Training in the US? - Human Capital Institute

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Executive Summary

This article addresses the scale and structure of corporate investment in employee training across the United States, drawing on aggregate industry data for 2023. The central argument is that training expenditure represents a growing and strategically significant commitment by US employers. Key findings include an average per-employee training spend of \$1,207 in 2023 (up from \$1,071 in 2021), an average of 62.4 annual training hours per employee, and notable variation by company size — with large companies spending \$1,689 per learner versus \$826 for midsize firms. Industry-level variation is also documented, with service organizations leading at \$1,512 per learner. Training budgets are reported as concentrated in mandatory compliance (13%), management and supervisory training (12%), and onboarding (11%). Technology-enabled delivery — including online, classroom, and blended formats — accounts for the majority of training hours. The article concludes that training investment correlates with workforce competitiveness, reduced turnover, and innovation capacity, though no causal evidence is presented to support these outcome claims.

Key Insights

1. Average US per-employee training spend rose from \$1,071 in 2021 to \$1,207 in 2023, indicating a modest upward trend in training investment.
2. Company size produces significant variation in training spend: large companies average \$1,689 per learner, midsize \$826, and small companies \$1,396 — suggesting midsize firms are the most constrained spenders.
3. Training delivery is distributed across online/computer-based (33%), blended learning (32%), and instructor-led classroom (30%) formats, reflecting a near-equal split between digital and in-person modalities.

Practical Takeaways

- Organizations benchmarking training budgets can reference the \$1,207 per-employee average as a 2023 US baseline, with industry and size adjustments available for service, retail, and company-scale segmentation.
- Mandatory compliance training, management development, and onboarding collectively represent 36% of average training budgets, indicating where the majority of structured training resources are currently concentrated.

Critical Analysis

The article presents aggregate statistics in an accessible format but has notable limitations. Primary data sources are vaguely attributed — figures are cited from 'Training' (magazine or dataset) without full citation details, and no methodology, sample size, or confidence intervals are disclosed. The claim that training investment drives reduced turnover and innovation is asserted without supporting evidence or citation, conflating correlation with causation. The comparison between 2021 and 2023 spend figures does not account for inflation, which may partially explain the nominal increase. The midsize company spending figure (\$826) being lower than small companies (\$1,396) is counterintuitive and unexplained. The article reads as a data aggregation piece rather than original research, and the authorial affiliation with HR Daily Advisor introduces a mild pro-investment editorial bias. No critical perspectives on training ROI or effectiveness are presented.

Organizational Practice

US companies allocate training budgets primarily to mandatory compliance, management and supervisory development, and onboarding. Training is delivered through a mix of online/computer-based, instructor-led classroom, and blended learning formats. Spend per employee varies by company size and industry sector, with service organizations and large enterprises investing more per learner.

Strategic Implications

The modest year-on-year increase in per-employee training spend, combined with the dominance of compliance and onboarding categories, suggests that training investment in the US remains largely defensive and regulatory in orientation rather than transformational. The near-equal split between digital and in-person delivery signals that hybrid training infrastructure is becoming a standard operational model. The gap in spend between large and midsize companies may reflect structural constraints that influence workforce capability development at scale.

Validation Status: warning
